

TEXAS

WOMEN BUSINESS LEADERS

Demand Surges for IT Company's Unique Resources

Vignon Corporation

Today, as organizations in every sector look closely at their outdated IT platforms and survey a new generation of products and systems, IT consulting firms that work in partnership across both the private and public sectors are in tremendous demand. Prominent system integrators, global technology companies such as SAP AG and Oracle, government agencies, and public utilities nationwide look for strong partners like Vignon to provide stellar implementation support. Vignon provides clients with complete, end-to-end, turnkey solutions to their critical infrastructure, implementation, IT staffing and change management project needs.

Why are major entities across the country choosing to partner with Vignon? The answer lies in the strength of the firm's leadership and expertise and its deep pool of industry talent, resources and relationships.

Seasoned Leader With a Record of Success

Founder and CEO Kathy Hodgins Blanck's business and entrepreneurial experience spans more than two decades. In addition to having run an Oracle practice as part of a \$6 billion IT business enterprise for Schlumberger SEMA, the world's largest oilfield services company, she served as vice president of Interliant Inc. and managed the Oracle Services Group. A serial entrepreneur, she founded, built



Founder and CEO
Kathy Hodgins Blanck

and sold two prior multimillion-dollar IT consulting enterprises.

Hodgins Blanck's wealth of knowledge, project success and longstanding industry connections deserve much of the credit for Vignon's rise. So do the standards and tone she sets at the helm.

"We employ only top talent with a strong work ethic and total integrity," says Hodgins Blanck. "Customers tell us they value our results-driven culture, our 'can always get it done' attitude and our relentless pursuit of client success. IT projects are complex and carry risk, but we are our

clients' insurance policy that projects will get done on time and within budget."

Delivering What Few Competitors Can

Few firms in the Southwest, or nationwide, can compete with Vignon's precise blend of industry strengths, specialties and offerings.

Technological and industry expertise, combined — With its highly specialized knowledge of industry processes and procedures, Vignon helps companies make the switch to brand-new IT systems with unrivaled ease, precision and speed.

Ability to cross technological boundaries — Transitioning from decades-old technology to today's next-generation platforms requires a specific range of expertise and skills. Vignon has built a diverse workforce of seasoned industry veterans and emerging-technology experts who collaborate to resolve even the most complex IT challenges.

Partnerships with premier developers — Vignon is frequently asked by large public sector entities and public utilities to advise them and/or assist with oversight, implementation, change management, quality testing and IT talent identification and staffing. This expertise and established IT relationships allow Vignon to bring high-demand software products to its commercial and government clients at a price point they truly appreciate, accounting for much of Vignon's ongoing success.



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